

# Take control of cancer for your members



Cancer is the leading driver of healthcare costs, and cancer incidence continues to rise year over year 40% of people will be diagnosed with cancer in their lifetime.<sup>1</sup>
#1 cause of death for working adults<sup>2</sup>

## There are two ways to change the impact of cancer.

1. Catch cancer earlier

\$52K average savi stage shift<sup>3\*</sup>

average savings from one stage shift<sup>3\*</sup>

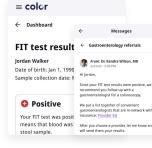
- 2. Ensure cancer treatment is well managed
- \$19K
  - estimated savings for each avoided hospitalization<sup>4</sup>

## **Color's Virtual Cancer Clinic:**

a team of cancer experts for every cancer need.



At-home screening and fast, guaranteed imaging



Expert clinical team, including high risk experts



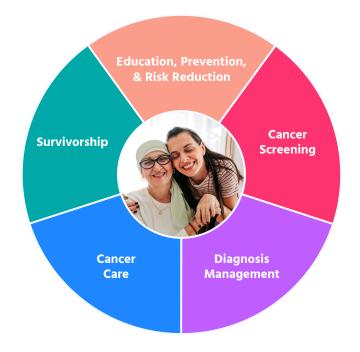
Robust patient support & mental wellness groups



American Cancer Society resources and support

The only comprehensive cancer care solution, in partnership with the American Cancer Society

## Cancer requires a comprehensive approach. Here's how we do it.



23% average enrollment in year 1

77% increase in screening rates

We designed this program to save you money — and to give life-saving care to your members.

#### Education

with trusted ACS resources that empower members to make better health care decisions

#### **Cancer Screening**

with at-home options and a nationwide imaging network

#### **Diagnosis Management**

and in-network clinical appointments in <2 weeks

#### **Cancer Care**

with coordinated care navigation and fast access to diagnostics

#### **Survivorship**

with our evidence-based mental wellness support groups

## 100%

30%

imaging appointments In <2 weeks

lower clinical care costs

- Compounding savings from earlier detection and lower cost of care
- Outcomes-based pricing, only for members who use our service
- Claims-based and direct billing available

## Ready to take control of cancer for your members?

Get in touch with our team at learnmore@color.com or go to color.com/unions

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- cancer.gov, <u>Cancer Statistics NCI</u>
   Centers for Disease Control and Prevention, National Center for Injury Prevention and Control, <u>WISQARS Leading Causes of Death Visualization Tool</u>
- 3. N, Gitlin M, Fadli E, Chung KC. Increased healthcare costs by later stage cancer diagnosis. BMC Health Serv Res. 2022;22(1):1155. Average cost.
- Agency for Healthcare Research and Quality, Cancer-Related Hospitalizations for Adults, 2017
- \*Avg cost increase per cancer stage for colorectal, breast, cervical, lung, and prostate cancer, weighted to account for incidence by cancer type

The American Cancer Society (ACS) is a nonprofit organization that routinely publishes guidelines, and as part of this program, ACS contributes its expertise and educational materials on cancer screening and prevention and connects participants who contact ACS with ACS cancer-related information. A portion of the fees generated from this program will be used to support the ACS mission. ACS does not provide medical or clinical care.



